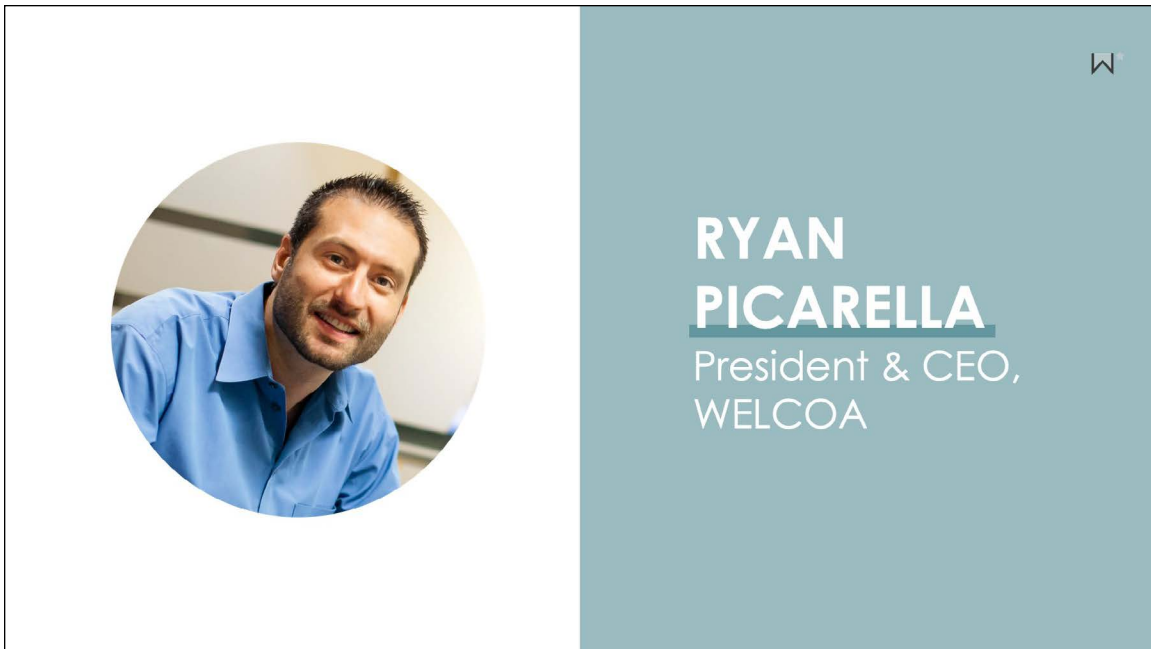


PPN Webinar: Supporting the Retirement Health Transition of an Aging Workforce

Robert McFillin • Managing Director, Medicare Choice Group



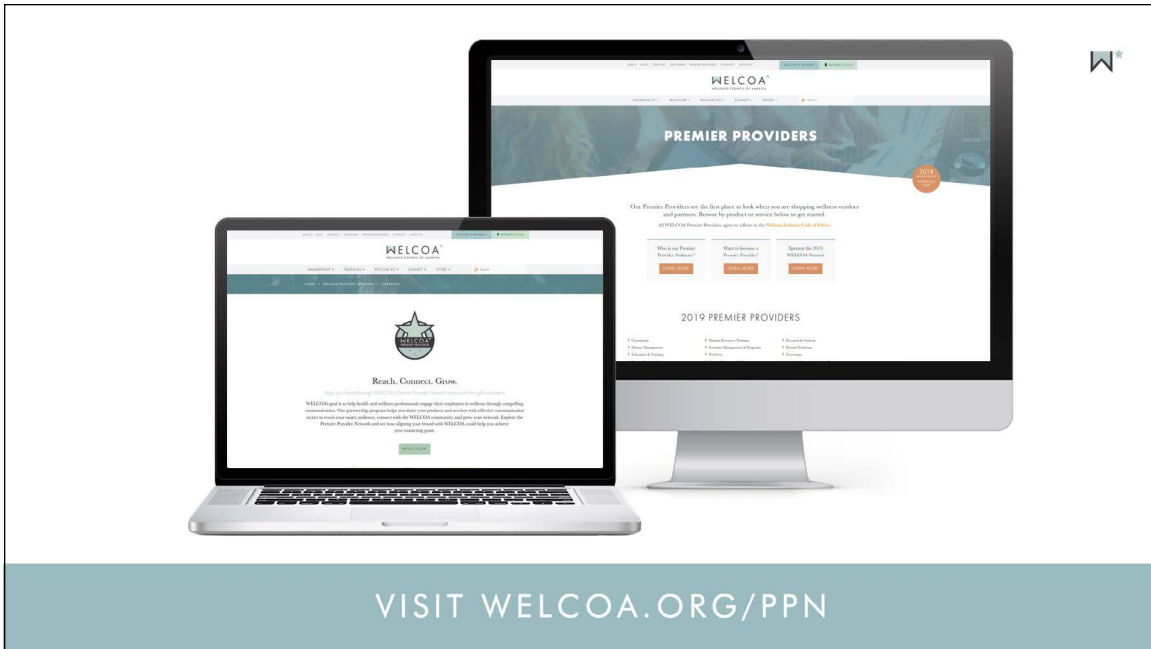
↓ NOTES: Using Acrobat Reader, you can now type out your notes in the space provided under each thumbnail slide. DON'T FORGET TO SAVE YOUR FILE! ↓



↓ NOTES: Using Acrobat Reader, you can now type out your notes in the space provided under each thumbnail slide. DON'T FORGET TO SAVE YOUR FILE! ↓

PPN Webinar: Supporting the Retirement Health Transition of an Aging Workforce

Robert McFillin • Managing Director, Medicare Choice Group



↓ NOTES: Using Acrobat Reader, you can now type out your notes in the space provided under each thumbnail slide. DON'T FORGET TO SAVE YOUR FILE! ↓

A WELCOA PREMIER PROVIDER NETWORK WEBINAR WITH



Supporting the Retirement Health Transition of an Aging Workforce

↓ NOTES: Using Acrobat Reader, you can now type out your notes in the space provided under each thumbnail slide. DON'T FORGET TO SAVE YOUR FILE! ↓

PPN Webinar: Supporting the Retirement Health Transition of an Aging Workforce

Robert McFillin • Managing Director, Medicare Choice Group

A WELCOA PREMIER PROVIDER NETWORK WEBINAR WITH



ROBERT MCFILLIN

Managing Director,
Medicare Choice Group

↓ NOTES: Using Acrobat Reader, you can now type out your notes in the space provided under each thumbnail slide. DON'T FORGET TO SAVE YOUR FILE! ↓

Supporting the Retirement Health Transition of an Aging Workforce



↓ NOTES: Using Acrobat Reader, you can now type out your notes in the space provided under each thumbnail slide. DON'T FORGET TO SAVE YOUR FILE! ↓

PPN Webinar: Supporting the Retirement Health Transition of an Aging Workforce

Robert McFillin • Managing Director, Medicare Choice Group

By attending this webinar, you will



- Learn more about the characteristics and motivations of an aging workforce
- Learn about the challenges your aging workforce and caregivers embrace and the impact it carries into the workplace
- Understand the retirement transition process that employees and caregivers navigate for themselves and their loved ones
- Identify opportunities for organizations to accommodate and support these groups



↓ NOTES: Using Acrobat Reader, you can now type out your notes in the space provided under each thumbnail slide. DON'T FORGET TO SAVE YOUR FILE! ↓

Robert McFillin- Managing Director



- 20 years of local and national health plan leadership with direct focus on retiree health solutions
- Designed and implemented market leading employee engagement strategies for employers and employees
- Thought leader with passion for improving aging workforce awareness and refreshing the retirement health plan transition experience



↓ NOTES: Using Acrobat Reader, you can now type out your notes in the space provided under each thumbnail slide. DON'T FORGET TO SAVE YOUR FILE! ↓

PPN Webinar: Supporting the Retirement Health Transition of an Aging Workforce

Robert McFillin • Managing Director, Medicare Choice Group

Aging Workforce Statistics

Age Group	Adult Population		Labor Force		Labor Force Participation Rate
	Number (Millions)	Share	Number (Millions)	Share	
25 to 54 years old	125.8	49.6%	102.2	64.2%	81.3%
55 years and older	89.3	35.2%	35.7	22.4%	40.0%
65 years and older	48.0	18.9%	9.3	5.8%	19.3%
75 years and older	19.6	7.7%	1.7	1.0%	8.4%
Total adult population (16 years and older)	253.5	100.0%	159.2	100.0%	62.8%

Source: BLS, Current Population Survey, <https://www.bls.gov/cps/data.htm>. Data are for 2016 and represent an annual average of monthly data from January 2016 to December 2016.

Notes: Population refers to the civilian non-institutionalized population, ages 16 years and older. Labor force participation rates are the share of a given population that is in the labor force, i.e., (labor force participants)/(population) x 100%. The labor force participation rates provided in the final column of this table are calculated using raw data, as opposed to the rounded population and labor force data presented in the first and third data columns in this table.

- 19% of individuals aged 65+ are actively working
- Labor force is made up of 40% of individuals aged 55-65
- Primary reasons are choice and necessity-sense of purpose
- People living longer and healthier dynamic
- 10,000 baby boomers turn 65 every day



↓ NOTES: Using Acrobat Reader, you can now type out your notes in the space provided under each thumbnail slide. DON'T FORGET TO SAVE YOUR FILE! ↓

Characteristics of an Aging Workforce



- Exemplary skills, experience and work ethic
- Bridge jobs, second careers, encore careers, retirement/self-employment
- Social impact of unretirement has been popularized in Hollywood (The Intern)
- Healthcare benefits program valued as top priority

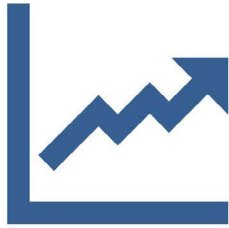


↓ NOTES: Using Acrobat Reader, you can now type out your notes in the space provided under each thumbnail slide. DON'T FORGET TO SAVE YOUR FILE! ↓

PPN Webinar: Supporting the Retirement Health Transition of an Aging Workforce

Robert McFillin • Managing Director, Medicare Choice Group

Employer Health Plan Cost Impacts



- Rising health plan costs places pressure on employer groups
- Shift in demographic and utilization data can be an impacting factor
- Access to quality healthcare ranked high on priority list of aging workforce
- Age banded rates for small employers have significant impact on aging workforce
- High Deductible Health Plan (HDHP) dynamic



↓ NOTES: Using Acrobat Reader, you can now type out your notes in the space provided under each thumbnail slide. DON'T FORGET TO SAVE YOUR FILE! ↓

Preparation for the Transition to Retirement

- Financial and health needs are primary consideration factors
- Out-of-pocket health expenditure concerns
- Low levels of financial literacy
- Unfamiliarity with the complexities of Medicare
- Timeline and task planning associated with healthcare plan transition
- Social impact of retirement



↓ NOTES: Using Acrobat Reader, you can now type out your notes in the space provided under each thumbnail slide. DON'T FORGET TO SAVE YOUR FILE! ↓

PPN Webinar: Supporting the Retirement Health Transition of an Aging Workforce

Robert McFillin • Managing Director, Medicare Choice Group

Health Retirement Transition



- When do I plan to retire?
- What are the basics of Medicare?
- Where and when do I need to enroll?
- What will my cost be?
- What about my spouse?
- How does a Medicare plan compare?
- When should I alert my employer that I am retiring?
- What about all of my extra benefits?
- Will I be penalized if I enroll late into Medicare?



↓ NOTES: Using Acrobat Reader, you can now type out your notes in the space provided under each thumbnail slide. DON'T FORGET TO SAVE YOUR FILE! ↓

Caregiver Dynamic



- An estimated 43.5 million Americans, or nearly one in every five American adults, serve as unpaid family caregivers
- Majority of caregivers are aged 50 and above
- Difficulty in balancing work and caregiving responsibilities
- Associated with increased depression, anxiety, sleeplessness, exhaustion



↓ NOTES: Using Acrobat Reader, you can now type out your notes in the space provided under each thumbnail slide. DON'T FORGET TO SAVE YOUR FILE! ↓

PPN Webinar: Supporting the Retirement Health Transition of an Aging Workforce

Robert McFillin • Managing Director, Medicare Choice Group

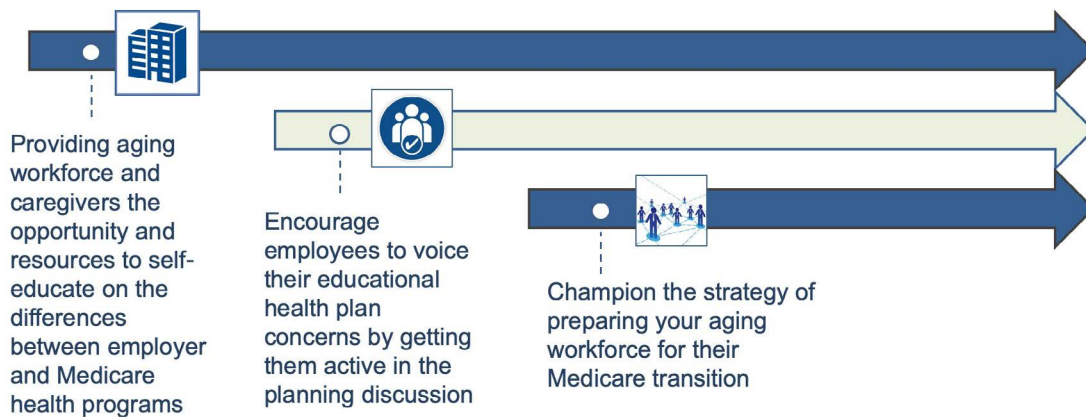
Employee Programs

- Public Parking/ Transit Discounts
- Paid Family Leave
- Student Loan Repayment
- Flexible/ Remote Work Options
- Employee Assistance Programs
- Health Coaching
- Know Your Numbers Rewards
- Healthy Snacks
- Fitness Membership
- Financial Planning Resources
- Volunteerism
- Professional Development



↓ NOTES: Using Acrobat Reader, you can now type out your notes in the space provided under each thumbnail slide. DON'T FORGET TO SAVE YOUR FILE! ↓

Best in Class Employer Retirement Health Education



↓ NOTES: Using Acrobat Reader, you can now type out your notes in the space provided under each thumbnail slide. DON'T FORGET TO SAVE YOUR FILE! ↓

PPN Webinar: Supporting the Retirement Health Transition of an Aging Workforce

Robert McFillin • Managing Director, Medicare Choice Group



MEDICARE CHOICE
GROUP

Our Mission

Medicare Choice Group is the premier, trusted source of education, consultation and planning for senior related health plan products and services.

↓ NOTES: Using Acrobat Reader, you can now type out your notes in the space provided under each thumbnail slide. DON'T FORGET TO SAVE YOUR FILE! ↓

Thank You



<https://www.medicarechoicegroup.com/>



<https://www.linkedin.com/company/medicare-choice-group>



<https://www.facebook.com/MedicareChoiceGroup/>



Robert.McFillin@medicarechoicegroup.com



↓ NOTES: Using Acrobat Reader, you can now type out your notes in the space provided under each thumbnail slide. DON'T FORGET TO SAVE YOUR FILE! ↓

PPN Webinar: Supporting the Retirement Health Transition of an Aging Workforce

Robert McFillin • Managing Director, Medicare Choice Group

TAKE THE EVALUATION ⌵

Don't Forget...

You will receive an evaluation via email in approximately 90 minutes.

If you have questions, please submit them to WELCOA via email at webinars@welcoa.org.



↓ NOTES: Using Acrobat Reader, you can now type out your notes in the space provided under each thumbnail slide. DON'T FORGET TO SAVE YOUR FILE! ↓

⌵

THANK YOU!

WELCOA[★]

↓ NOTES: Using Acrobat Reader, you can now type out your notes in the space provided under each thumbnail slide. DON'T FORGET TO SAVE YOUR FILE! ↓